



## MINUTES

**Southeast Minnesota REALTORS®  
BOARD OF DIRECTORS  
SEMR Lower Level  
February 15<sup>th</sup>, 2023  
10:00 am**

### Mission Statement

Providing Resources, Education, and Advocacy for our Members

### Strategic Initiatives

**Professionalism** – will have integrity, expertise, and act ethically.

**Unity** – will cooperate, collaborate and be respectful.

**Opportunity** – will educate, engage, and be welcoming.

**Innovative** – will be responsive, supportive, and sustainable.

**MEMBERS PRESENT:** Michelle Jandt; Adam Howell; Karl Rogers; Adam Howell; Lisa Evans; Lucas Schuster; Jacob Smith; Charlotte McCabe; Justin Ohnstad; Caitlyn DeCook; Athieei Lam; Patrick Peterson; Megan Hobson; Janita Paulson; Greg Wildfeuer; Hannah Lee; Mary Lindgren; Darcy Morescki (10:30).

### MINUTES

The President will request a motion to approve all items on the Consent Agenda in one motion. If you would like to discuss any item on the Consent Agenda, please contact the President and have the item removed from the Consent Agenda for separate consideration.

- A. Approve the Minutes of the December 14<sup>th</sup>, 2022 Board of Directors Meeting
- B. Approve the Minutes of the Standing Committees
- C. Approve the January 2023 Financials
- D. Accept January 2022 Membership Report

### Agenda

## 1. 2023 Board of Directors' Swearing In

- Past President Adam Howell swore in Michelle Jandt as 2023 President of SEMR.
- Michelle Jandt swore in the new 2023 SEMR Board of Directors,.
- A discussion was had about how Confidential Information must be handled by Directors and they all signed an agreement acknowledging this information.

## 2. Approval of The Consent Agenda

- **Motion:** Approve the Consent Agenda.
- **Action:** Passed

## 3. Request For Excused Absences

- **Motion:** Excuse the absence of Jennifer Walsh.
- **Action:** Passed.

## 4. Treasurer/Membership Reports

- Karl reported that SEMR finished the 2022 year \$65,839 in the black and the SEMR MLS finished at approximately \$12k in the black.
- **MOTION:** Approve the financials as presented.
- **Action:** Passed

## 5. 2023 Committee Assignments

- Finance Committee – Karl Rogers, Chair  
This committee has the task at interviewing several investment companies to see where our funds can best be invested. We have approximately \$700K to be invested.  
Committee members are: Megan Hobson; Jacob Smith; Lucas Schuster; Athieei Lam; Charlotte McCabe.  
They will meet within the next couple weeks.
- Government Affairs – Adam Howell, Chair  
This committee engages with local leaders, will discuss RPAD and create more advocacy  
Committee members are: Mary Lindgren (FPC with Brad Finstad), Justin Ohnsted, Hannah Lee
- Diversity, Equity & Inclusion Committee – Joe Skime & Michelle Jandt, Chairs  
Committee Members: Janita Paulson; Greg Wildfeuer
- Nominating Committee – Joe Skime, Chair  
This committee identifies leadership and prepares for election.  
Committee members: Lucas Schuster; Caitlyn DeCook; Charlotte McCabe; Patrick Peterson; Mary Lindgren

## 6. **Remine Update and Proposal**

Northstar Dropping Application on February 19.

Approximately 20% of SEMR members are using Remine per survey done by Northstar. It can be available to SEMR members at \$2/member/month.

**MOTION:** Go forward with to add Remine at up to \$2/member/month with these two provisions:

1. Make members aware that we are doing this for them;
2. Offer training to members;

using reserves to cover costs for the remainder of 2023.

**ACTION:** Passed.

## 7. **MNR BOD Update**

The new CEO, Josh McFall, was introduced. He was chosen unanimously and starts on March 1.

RPAC gave money to 37 legislators in the election and 94% were elected.

Zip forms are now available to members.

The NAR branding this year is “Riding with the Brand” and Kenny Parcell will be here to celebrate at MN Unite in September.

In 2022, there were 120 Ethics hearings and 11 commission hearings.

## 8. **Northstar AAC Update**

Karl reported that they are interviewing some rental management companies to discuss adding more rentals to the MLS. Met the new CEO, Tim Dain. Karl will send his notes to everyone.

## 9. **Northstar BOD Update**

SEMR has 5% stake in Northstar.

## 10. **President’s Report**

Michelle welcomed Janita and Greg to the Board.

Media Day – We had a great turnout this year – KAAL, KIMT and KROC as well as the Post Bulletin all attended.

Northern Lights – next week, sign up if you need a room

Monday newsletters - Be sure to read them so that when a member asks questions you know what was in there and what is happening.

## 11. **CEO Update**

Board members with offices more than 25 miles from Rochester will get \$45 check automatically for each meeting.

On February 21<sup>st</sup> there will be several events in Austin.

3:00 p.m. Packer Pantry Check Presentation at Austin Public Schools

3:30 p.m. Austin Public Schools Informational Session

6:00 p.m. Housing Presentation at City Council Meeting

**12. No Other Business as Brought by Board Members**

**13. Adjourned at 11:20 a.m.**

**Next Meeting: April 19<sup>th</sup>, 2023 – Location TBD**



